

Testimonials

“LionSoft have on several occasions, provided us with automated solutions to very manual tasks which have saved time and money and increased accuracy. Their ability to understand our business needs and provide a cost-effective solution on a timely basis has been a real asset to us. I would have no hesitation in recommending LionSoft – they are first-class! “

*Andy Madgwick, Operations Director,
Financial Services 4 Schools Ltd (01793
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Business Process Automation Service

Liberate Your Staff - Automate the Mundane

LionSoft

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Can I Really Save Money?

Yes.

Many businesses are struggling today. If you cannot grow business, how can you make more money? Most people will always say you need to cut costs.

How? Reduce Staff?

No.

LionSoft specialise in automating the mundane. This increases their efficiency allowing your business to save money, and usually take on more business.

We will provide an initial two hour consultation at no charge where we can look at your business and see if we can save you money. If we can, we will tell you the next steps to take.

What Happens During Your Visit?

During the onsite visit, our consultant will spend time with key staff to understand the mundane, and the time consuming processes in the business.

They will not conduct a time and motion type study.

This can often be counter productive and many staff can perceive this as a criticism of their role or ability leading to unrest and even disgruntled staff.

The emphasis from our consultant will always be towards the idea of

“liberating the staff from the mundane”,

making the job better.

So as well as ultimately saving the business money and allowing it to grow, the staff perceive the business as supporting and helping them do a better job hopefully with morale improving.

When the initial consultation is completed we can provide a verbal readout to the business stake holders.

The initial readout will be followed by a written readout with recommendations to the business for next steps and identification of opportunities for automating the mundane.

Where possible the consultant will help to provide some indication of possible cost saving to the business for the stake holders to use in their decision making.

What Then?

If you decide to proceed with our recommendations, we will agree a time frame with you for delivery of the solution.

We would want to ideally work with a single member of your staff who will be able to check what we have done, and agree everything is complete.

How Much?

The solution we provide will be typically fixed price against the time we spend. We will not recommend a solution unless we believe you can save money. To give some idea where the costs begin the cheapest solution we have built was about £360 ex VAT.